

# DANIEL HIRSCHMAN

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## POSITIONS

Assistant Professor of Sociology, Brown University, 2016 -  
Lecturer in Economic Sociology, University of Michigan, 2016.

## EDUCATION

Ph.D., Sociology, University of Michigan, 2016.  
*Dissertation*: “Inventing the Economy (Or, How We Learned to Stop Worrying and Love the GDP).”  
Graduate Teacher Certificate, University of Michigan, 2014.  
Graduate Certificate in Science, Technology, and Society, University of Michigan, 2011.  
M.A., Sociology, University of Michigan, 2010.  
B.S., Pure Mathematics, Spanish Language and Literature, and Latin American and Caribbean Studies (with Honors), University of Michigan, 2006.

## AREAS OF INTEREST

Economic Sociology, Organizations, Race, Social Theory, Science Studies, Finance, Higher Education, Climate Change.

## PUBLICATIONS

\* Denotes equal authorship.

## PEER-REVIEWED ARTICLES

Hirschman, Daniel and Laura Garbes. Forthcoming. “Toward an Economic Sociology of Race.” *Socio-Economic Review*.

Hirschman, Daniel and Emily Adlin Bosk. 2020. “Standardizing Biases: Selection Devices and the Quantification of Race.” *Sociology of Race and Ethnicity*, 6(3):348-64.

Hirschman, Daniel and Ellen Berrey. 2017. “The Partial Deinstitutionalization of Affirmative Action in U.S. Higher Education, 1988-2014.” *Sociological Science*, 4: 449-468.

Funk, Russell and Daniel Hirschman.\* 2017. “Beyond Nonmarket Strategy: Market Actions as Corporate Political Activity.” *Academy of Management Review*, 42: 32-52.

◇ *Finalist*, Academy of Management Review Best Paper Award, 2018.

Hirschman, Daniel. 2016. “Stylized Facts in the Social Sciences.” *Sociological Science*, 3: 604-626.

◇ Katherine Luke Graduate Student Paper Award, University of Michigan, 2014.

Hirschman, Daniel, Ellen Berrey and Fiona Rose Greenland. 2016. “Dequantifying Diversity: Affirmative Action and Admissions at the University of Michigan.” *Theory and Society*, 45: 265-301.

Funk, Russell and Daniel Hirschman.\* 2014. “Derivatives and Deregulation: Financial Innovation and the Demise of Glass-Steagall.” *Administrative Science Quarterly*, 59: 669-704.

◇ *Honorable Mention*, Katherine Luke Graduate Student Paper Award, University of Michigan, 2012.

◇ *Honorable Mention*, James D. Thompson Graduate Student Paper Award, Section on Organizations, Occupations and Work, American Sociological Association, 2014.

Hirschman, Daniel and Elizabeth Popp Berman.\* 2014. “Do Economists Make Policies? On the Political Effects of Economics.” *Socio-Economic Review*, 12: 779-811.

◇ Translated into Swedish as “Skapar Nationalekonomer Politik?” in *Fronesis* (2016), 54-55: 255-285.

Hirschman, Daniel and Isaac Reed.\* 2014. “On the Formation of Social Kinds: Expanding the Causal Repertoire of Sociological Research.” *Sociological Theory* 32: 259-282.

Mizruchi, Mark S. and Daniel Hirschman. 2010. “The Modern Corporation as Social Construction.” *Seattle University Law Review*, 33: 1065-1108.

## WORK IN PROGRESS

Hirschman, Daniel. “Rediscovering the 1%: Theory-Laden Knowledge Infrastructures and the Stylized Facts of Inequality.” (Second Revise and Resubmit at *American Journal of Sociology*.)

Hirschman, Daniel. “Transitional Temporality.” (Second Revise and Resubmit at *Sociological Theory*.)

Hirschman, Daniel. *Unequal Knowledge: The Stylized Facts of Inequality*. (Under contract with Columbia University Press.)

Pang, Min-Seok, Russell Funk and Daniel Hirschman. “We Fly Congress: Market Actions as Corporate Political Activity in the U.S. Airline Industry.”

Kahal, Prabhdeep, Daniel Hirschman, and Ellen Berrey. “When Colleges Drop Affirmative Action: Trends in Admissions Policies and Student Enrollment at Selective U.S. Institutions, 1990-2016.”

Krippner, Greta and Daniel Hirschman. “The Person of the Category: The Pricing of Risk and the Politics of Classification.”

## BOOK REVIEWS AND ESSAYS

Hirschman, Daniel. 2018. “Stop and Smell the Mushrooms.” Review of Anna Tsing, *The Mushroom at the End of the World* (Princeton University Press 2015). *European Journal of Sociology*, 59(3):539-542.

Hirschman, Daniel. 2018. Review of Johan Christensen, *The Power of Economists within the State* (Stanford University Press 2017). *Contemporary Sociology*, 47(6):695-696.

Hirschman, Daniel. 2018. “Moral Backgrounds and Business Ethics.” Review of Gabriel Abend, *The Moral Background* (Princeton University Press, 2014), *Socio-Economic Review*, 16(3):642-645 .

- Hirschman, Daniel. 2018. "Why Sociology Needs Science Fiction." *Contexts*, 17(3):13-14.
- Berman, Elizabeth Popp and Daniel Hirschman. 2018. "The Sociology of Quantification: Where Are We Now?" *Contemporary Sociology*, 47(3):257-266.
- Hirschman, Daniel. 2017. Comments on Rebecca Jean Emigh, Dylan Riley, and Patricia Ahmed, *How Societies and States Count* (Palgrave Macmillan, 2015), *Trajectories*, 28(3):10-14.
- Hirschman, Daniel. 2016. Review of Paula Jarzabkowski, Rebecca Bednarek, and Paul Spee, *Making a Market for Acts of God: The Practice of Risk-Trading in the Global Reinsurance Industry* (Oxford University Press, 2015), *American Journal of Sociology*, 122:652-654.
- Hirschman, Daniel. 2016. "Enough Is Not Enough." Review of Harry Frankfurt, *On Inequality* (Princeton University Press, 2015), *Los Angeles Review of Books*.
- Hirschman, Daniel. 2015. "Has Performativity Lost its Punch?" Review of Fabian Muniesa, *The Provoked Economy* (Routledge, 2014), *European Journal of Sociology*, 56:531-534.
- Mitra-Kahn, Benjamin and Daniel Hirschman. 2013. "Kuznets' Lost Legacy." Review of Robert W. Fogel, Enid M. Fogel, Mark Guglielmo and Nathaniel Grotte, *Political Arithmetic: Simon Kuznets and the Empirical Tradition in Economics* (University of Chicago Press, 2013), *History of Economic Ideas*, XXI, 3:127-133.
- Hirschman, Daniel. 2009. Review of Susanna Fellman, Antti Kuustera and Eero Vaara (eds.), *Historical Perspectives on Corporate Governance* (Finnish Society of Science and Letters, 2008), *Business History Review*, 84:875-877.

## GRANTS

2019. Center for the Study of Race and Ethnicity in America, Brown University. \$5,000.
2015. Program in Business, Entrepreneurship and Organizations, Brown University. With Ellen Berrey. \$8,000.
2013. Interdisciplinary Committee on Organizational Studies Small Grant, University of Michigan. With Greta Krippner. \$3,000.
2013. Rackham Graduate Student Research Grant, University of Michigan. \$3,000.
2012. Doctoral Dissertation Improvement Grant, National Science Foundation. \$10,226.
2012. Rackham International Research Award, University of Michigan. \$6,000.
2010. Rackham Graduate Student Research Grant, University of Michigan. \$1,500.

## HONORS, AWARDS, FELLOWSHIPS

2019. Cogut Institute Faculty Fellowship, Brown University.
2013. Rackham Predoctoral Fellowship, University of Michigan.
2013. Exceptional Graduate Student Instructor Award, Department of Sociology, University of Michigan.
2012. Outstanding Graduate Student Mentor Award, Department of Sociology, University of Michigan.
2009. Graduate Research Fellowship, National Science Foundation.

2008. Rackham Merit Fellowship, University of Michigan.

2006. Outstanding Achievement in Mathematics, University of Michigan.

## PRESENTATIONS

(with Min-Seok Pang and Russell Funk) “We Fly Congress: Market Actions as Corporate Political Activity in the U.S. Airline Industry.” Presented at the Annual Strategy & the Business Environment Conference, Online, May 2020.

(with Chris Rea) “Manufacturing ‘Deindustrialization’: The Origins of of a Public Idea and Stylized Fact in the United States, 1974-2016.” Presented at the Annual Meeting of the Social Science History Association, Chicago, November, 2019.

“Rediscovering the 1%: Theory-Laden Knowledge Infrastructures and the Stylized Facts of Inequality.” Presented at the Department of Sociology at the University of Notre Dame, September 2019.

“Numbers and Narratives: The Racial Wealth Gap and the Struggle for Racial Justice.” Presented at the Annual Meeting of the Social Science History Association, Phoenix, Arizona, November 2018.

“Transitional Temporality.” Presented at the Comparative & Historical Sociology ASA Section Conference *The Crisis of History and the History of Crisis*, Philadelphia, August 2018.

(with Prabhdeep Kehal and Ellen Berrey) “Trends in Affirmative Action Admissions Policies and Student Enrollment at Selective Colleges, 1990-2016.” Presented at the Annual Meeting of the American Sociological Association, Philadelphia, August 2018.

“The Stylized Facts of Inequality.” Paper presented at the STS Circle at Harvard University, February 2018. Also presented at the Science, Knowledge, and Technology Workshop at Columbia University, March 2018, the Department of Sociology at Dartmouth College, October, 2018, the Department of Philosophy at Harvard University, November, 2018, the Washington Center for Equitable Growth, March, 2019, the Department of Organizational Studies at the University of Michigan, November 2019, the Department of Sociology & Anthropology at Swarthmore College, December 2019, and the Program in Work and Organization Studies at MIT Sloan, December 2019 .

Invited Critic for *Lower Ed: The Troubling Rise of For-Profit Colleges in the New Economy* by Tressie McMillan Cottom. Authors Meets Critics session at the Annual Meeting of the Eastern Sociological Society, Baltimore, February 2018.

“Mind the Gap: Politics, Policy, and the Stylized Facts of Gender Inequality.” Paper presented at the Annual Meeting of the Society for Social Studies of Science, Boston, August 2017 and the Annual Meeting of the Social Science History Association, Montreal, November 2017.

Invited Critic for *Antecedents of Censuses from Medieval to Nation States and Changes in Censuses from Imperialist to Welfare States* by Rebecca Emigh, Dylan Riley, and Patricia Ahmed. Authors Meets Critics session at the Annual Meeting of the Social Science History Association, Chicago, November, 2016.

(with Emily Bosk) “Standard Biases? The Use of Race in Selection Devices for Decision-Making.” Paper presented at the Brown University Center for the Study of Race and Ethnicity in America, October, 2016. Also presented at the Annual Conference for the Society for Social Work and Research, New Orleans, January, 2017, the Annual Meeting of the Eastern Sociological Society, Philadelphia, February 2017, and the Annual Meeting of the American Sociological Association, Montreal, August, 2017.

“Rediscovering the 1%: Economic Expertise and the Power of Stylized Facts.” Paper presented at the Yale Center for Research on Inequalities and the Life Course, November 2016. Also presented at the MIT-Harvard Economic Sociology Seminar, November 2016.

Invited Critic for *The Moral Background: An Inquiry into the History of Business Ethics* by Gabriel Abend. Authors Meets Critics session at the Annual Meeting of the Society for the Advancement of Socio-Economics, UC Berkeley, June, 2016.

“Managing the Economy in Real Time.” Paper presented at the Annual Meeting of the Social Science History Association, Baltimore, MD, November, 2015.

(with Emily Bosk) “Summary Decisions: Selection Devices and the Quantification of Race.” Paper presented at the Science, Knowledge, and Technology 25th Anniversary Conference, Chicago, August, 2015.

(with Greta Krippner) “Undoing Difference: Risk Classification and Gender Discrimination in Consumer Financial Markets.” Paper presented at the Annual Meeting of the American Sociological Association, San Francisco, August, 2014. Also presented at the Annual Meeting of the Social Science History Association, Toronto, November, 2014.

“Do Economists Make Policies?” Paper presented at the Center for the History of Political Economy, Duke University, April, 2014.

“Inventing the Economy (Or, How We Learned to Stop Worrying and Love the GDP).” Paper presented at the Annual Meeting of the Social Science History Association, Chicago, November 2013. Also presented at the University of Waterloo, Ontario, September 2013.

“Stylized Facts in the Social Sciences.” Paper presented at the Junior Theorists Symposium, New York City, August 2013.

(with Isaac Reed) “On the Formation of Social Kinds: Expanding the Causal Repertoire of Sociological Research.” Paper presented at the Mini-Conference on Cultural Comparison at the Annual Meeting of the Eastern Sociological Society, Boston, March, 2013.

“An Economy Free of Inequality: How Economics Rediscovered Income Distribution.” Paper presented at the Annual Meeting of the Social Science History Association, Vancouver, November 2012. Also presented at the Annual Meeting of the Society for the Advancement of Socio-Economics, Milan, June 2013, and the Annual Meeting of the American Sociological Association, New York, August 2013.

(with Ellen Berrey and Fiona Rose Greenland) “Dequantifying Diversity: Affirmative Action in Admissions at the University of Michigan.” Paper presented at the Annual Meeting of the Society for Social Studies of Science, Cleveland, November 2011. Also presented at the Annual Meeting of the American Sociological Association, Denver, August 2012.

“Economy  $\in$  Society, Economy  $\cap$  Politics  $\rightarrow \emptyset$ : Karl Polanyi, Embeddedness and the Performativity of Economics.” Paper presented at the Annual Meeting of the American Sociological Association, Las Vegas, August 2011.

(with Russell Funk) “Endogenous Legal Change: How Organizations Re-Shaped Glass-Steagall.” Paper presented at the Annual Meeting of the Society for the Advancement of Socio-Economics, Madrid, June 2011. Also presented at the Annual Meeting of the American Sociological Association, Las Vegas, August 2011.

“Markets as Technologies: Market Epistemology and the Exclusion of Housework from National Income Statistics.” Paper presented at the Annual Meeting of the American Sociological Association, Atlanta, August 2010.

“The Emergence of the Macroeconomy (Or, How We Learned to Stop Worrying and Love the GDP).” Paper presented at the Annual Meeting of the American Sociological Association, San Francisco, August 2009.

(with Kelan Steel Lowney) “On the Discursive Construction of New Objects: The Birth of the Macroeconomy in the 1930s.” Paper presented at “Objects of Knowledge, Objects of Exchange” Conference at Harvard University, April 2009.

## TEACHING

### *Brown University*

#### Undergraduate:

Sociology 1311: Micro-Organizational Theory. 2016.

Sociology 1315: Macro-Organizational Theory. 2017, 2018, 2019.

Sociology 1872: Sociology of FIRE (Finance, Insurance, & Real Estate). 2017.

#### Graduate:

Sociology 2040: Classical Sociological Theory. 2016, 2017, 2018.

Sociology 2960T: Economic Sociology. 2018.

Sociology 2960Z: Social Theory Now. 2019.

### *University of Michigan*

Primary Instructor, Sociology 315: Economic Sociology. 2016.

Primary Instructor, Sociology 495: The Organization of Higher Education. 2016.

Graduate Student Instructor, Sociology 305: Introduction to Sociological Theory. 2012.

Graduate Student Instructor, Sociology 312: Evaluating Evidence. 2010.

## GRADUATE ADVISING

### *Brown University*

Yasemin Bavbek, PhD Student. (Dissertation Committee Member)

Quinn Bernier, PhD Student. (Dissertation Committee Member)

Elizabeth Brennan, PhD Candidate. (Dissertation Committee Member)

Danielle Falzon, PhD Student. (Dissertation Committee Member)

Laura Garbes, PhD Student. (Dissertation Committee Member, M.A. Thesis Reader)

Prabhdeep Kehal, PhD Candidate. (Dissertation Committee Member)

Kristen McNeill, PhD Student. (Dissertation Committee Member)

Yibing Shen, PhD Candidate. (Dissertation Committee Member)

Esha Sraboni, PhD Student. (Dissertation Committee Member)

Jocelyn Bell, PhD Student. (M.A. Thesis Reader)

Maria López-Portillo, PhD Student. (M.A. Thesis Reader)

Clare Wan, PhD Student. (M.A. Thesis Reader)

## UNDERGRADUATE ADVISING

### *Brown University*

Callan Barash-David. 2019. (Sociology Thesis Advisor)

Daniel Lo. 2018. (Sociology Thesis Advisor)

Elena Joukowsky. 2017. (Sociology Thesis Reader)

Michael Nguyen. 2017. (Sociology Thesis Reader)

## DISCIPLINARY SERVICE

2019 - 2020. Committee Member, Junior Theorist Award, ASA Theory Section.

2019 - 2020. Committee Member, Program Committee, ASA Section on Economic Sociology.

2019 - Editorial Board Member, *Sociology of Race and Ethnicity*.

2018 - Editorial Board Member, *Contexts*.

2017. Committee Member, Shils-Coleman Graduate Student Paper Award, ASA Theory Section.

2016 - 2019. Member, Steering Committee, SocArXiv.

2016 - 2018. Economic Sociology Editor, *Work in Progress*.

2016. Committee Chair, Undergraduate Student Paper Award, ASA Section on Law.

2013 - 2014. Organizer, Junior Theorists Symposium.

2011 - 2013. Elected Student Council Representative, ASA Section on Economic Sociology.

2008 - 2009. Editor, *Accounts*, Newsletter of the ASA Section on Economic Sociology.

## DEPARTMENTAL & UNIVERSITY SERVICE

2019. Member, Sociology Department Graduate Committee, Brown University.

2019. Library Representative, Sociology Department, Brown University.

2019. Coordinator, Race & Organizations Workshop, Brown University.

2018 - 2019. Coordinator, Science, Technology, and Society Workshop, Brown University.

2017 - 2019. Chair, Sociology Department Colloquium Committee, Brown University.

2017 - 2019. Coordinator, Work, Organizations, and the Economy Workshop, Brown University.

2017 - 2018. Member, Sociology Department Executive Committee, Brown University.

2017 - 2018. Member, Social Inequality Assistant Professor Search Committee, Brown University.

2011 - 2012. Student Member, Sociology Personnel (Faculty Hiring) Committee, University of Michigan.

2010 - 2012. Coordinator, Rackham Interdisciplinary Workshop on Science, Technology, and Society, University of Michigan.

2009 - 2013. Coordinator, Economic Sociology Workshop, University of Michigan.

Occasional reviewer for *Academy of Management Review*, *Administrative Science Quarterly*, *American Journal of Sociology*, *American Sociological Review*, *British Journal of Sociology*, *Columbia University Press*, *Contexts*, *European Journal of Sociology*, *History of Political Economy*, *Journal of Cultural Economy*, *Journal of the History of Economic Thought*, *Law & Social Inquiry*, *Political Power and Social Theory*, *PS: Political Science & Politics*, *Research in the Sociology of Organizations*, *Research in the Sociology of Work*, *Science Technology and Human Values*, *Social Forces*, *Socio-Economic Review*, *Sociological Forum*, *Sociological Theory*, *Sociology of Education*, *Sociology of Race and Ethnicity*, *Studies in American Political Development*, *Theory and Society*, *Valuation Studies*.

Last updated: July 25, 2020