

# DANIEL HIRSCHMAN

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## POSITIONS

Assistant Professor of Sociology, Brown University, 2016 -

Lecturer in Economic Sociology, University of Michigan, 2016

## EDUCATION

Ph.D., Sociology, University of Michigan, 2016.

*Dissertation*: “Inventing the Economy (Or, How We Learned to Stop Worrying and Love the GDP).”

Graduate Teacher Certificate, University of Michigan, 2014.

Graduate Certificate in Science, Technology, and Society, University of Michigan, 2011.

M.A., Sociology, University of Michigan, 2010.

B.S., Pure Mathematics, Spanish Language and Literature, and Latin American and Caribbean Studies (with Honors), University of Michigan, 2006.

## AREAS OF INTEREST

Economic Sociology, Science Studies, Organizations, Quantification, Finance, Higher Education.

## PUBLICATIONS

\* Denotes equal authorship.

## PEER-REVIEWED ARTICLES

Hirschman, Daniel and Ellen Berrey. 2017. “The Partial Deinstitutionalization of Affirmative Action in U.S. Higher Education, 1988-2014.” *Sociological Science*, 4: 449-468.

Funk, Russell and Daniel Hirschman.\* 2017. “Beyond Nonmarket Strategy: Market Actions as Corporate Political Activity.” *Academy of Management Review*, 42: 32-52.

Hirschman, Daniel. 2016. “Stylized Facts in the Social Sciences.” *Sociological Science*, 3: 604-626.

◇ Katherine Luke Graduate Student Paper Award, University of Michigan, 2014.

Hirschman, Daniel, Ellen Berrey and Fiona Rose Greenland. 2016. “Dequantifying Diversity: Affirmative Action and Admissions at the University of Michigan.” *Theory and Society*, 45: 265-301.

Funk, Russell and Daniel Hirschman.\* 2014. “Derivatives and Deregulation: Financial Innovation and the Demise of Glass-Steagall.” *Administrative Science Quarterly*, 59: 669-704.

- ◊ *Honorable Mention*, Katherine Luke Graduate Student Paper Award, University of Michigan, 2012.
- ◊ *Honorable Mention*, James D. Thompson Graduate Student Paper Award, Section on Organizations, Occupations and Work, American Sociological Association, 2014.

Hirschman, Daniel and Elizabeth Popp Berman.\* 2014. “Do Economists Make Policies? On the Political Effects of Economics.” *Socio-Economic Review*, 12: 779-811.

- ◊ Translated into Swedish as “Skapar Nationalekonomer Politik?” in *Fronesis* (2016), 54-55: 255-285.

Hirschman, Daniel and Isaac Reed.\* 2014. “On the Formation of Social Kinds: Expanding the Causal Repertoire of Sociological Research.” *Sociological Theory* 32: 259-282.

Mizruchi, Mark S. and Daniel Hirschman. 2010. “The Modern Corporation as Social Construction.” *Seattle University Law Review*, 33: 1065-1108.

## WORK IN PROGRESS

Hirschman, Daniel. *Unequal Knowledge: The Stylized Facts of Inequality*. (Under contract with Columbia University Press.)

Hirschman, Daniel. “Rediscovering the 1%: Economic Expertise and Inequality Knowledge.” (Revise and Resubmit at *American Journal of Sociology*.)

Hirschman, Daniel and Emily Bosk. “Standard Biases? The Use of Race in Selection Devices for Decision-Making.” (Under review.)

Prabhdeep Kehal, Daniel Hirschman, and Ellen Berrey. “The Decline of the Diversity Imperative? Enrollment Trends Among Colleges Voluntarily Abandoning Race-Conscious Admissions.”

## BOOK REVIEWS AND ESSAYS

Berman, Elizabeth Popp and Daniel Hirschman. 2018. “The Sociology of Quantification: Where Are We Now?” *Contemporary Sociology*, forthcoming.

Hirschman, Daniel. 2017. Comments on Rebecca Jean Emigh, Dylan Riley, and Patricia Ahmed, *How Societies and States Count* (Palgrave Macmillan, 2015), *Trajectories*, 28(3):10-14.

Hirschman, Daniel. 2016. Review of Paula Jarzabkowski, Rebecca Bednarek, and Paul Spee, *Making a Market for Acts of God: The Practice of Risk-Trading in the Global Reinsurance Industry* (Oxford University Press, 2015), *American Journal of Sociology*, 122:652-654.

Hirschman, Daniel. 2016. “Enough Is Not Enough.” Review of Harry Frankfurt, *On Inequality* (Princeton University Press, 2015), *Los Angeles Review of Books*.

Hirschman, Daniel. 2015. “Has Performativity Lost its Punch?” Review of Fabian Muniesa, *The Provoked Economy* (Routledge, 2014), *European Journal of Sociology*, 56:531-534.

Mitra-Kahn, Benjamin and Daniel Hirschman. 2013. “Kuznets’ Lost Legacy.” Review of Robert W. Fogel, Enid M. Fogel, Mark Guglielmo and Nathaniel Grotte, *Political Arithmetic: Simon Kuznets and the Empirical Tradition in Economics* (University of Chicago Press, 2013), *History of Economic Ideas*, XXI, 3:127-133.

Hirschman, Daniel. 2009. Review of Susanna Fellman, Antti Kuustera and Eero Vaara (eds.), *Historical Perspectives on Corporate Governance* (Finnish Society of Science and Letters, 2008), *Business History Review*, 84:875-877.

## GRANTS

2015. Program in Business, Entrepreneurship and Organizations, Brown University.  
With Ellen Berrey. \$8,000.
2013. Interdisciplinary Committee on Organizational Studies Small Grant, University of Michigan.  
With Greta Krippner. \$3,000.
2013. Rackham Graduate Student Research Grant, University of Michigan. \$3,000.
2012. Doctoral Dissertation Improvement Grant, National Science Foundation. \$10,226.
2012. Rackham International Research Award, University of Michigan. \$6,000.
2010. Rackham Graduate Student Research Grant, University of Michigan. \$1,500.

## HONORS, AWARDS, FELLOWSHIPS

2013. Rackham Predoctoral Fellowship, University of Michigan.
2013. Exceptional Graduate Student Instructor Award, Department of Sociology, University of Michigan.
2012. Outstanding Graduate Student Mentor Award, Department of Sociology, University of Michigan.
2009. Graduate Research Fellowship, National Science Foundation.
2008. Rackham Merit Fellowship, University of Michigan.
2006. Outstanding Achievement in Mathematics, University of Michigan.

## PRESENTATIONS

- (with Prabhdeep Kehal and Ellen Berrey) “The Decline of the Diversity Imperative? Enrollment Trends Among Colleges Voluntarily Abandoning Race-Conscious Admissions.” To be presented at the Annual Meeting of the American Sociological Association, Philadelphia, August 2018.
- “The Stylized Facts of Inequality.” Paper presented at the STS Circle at Harvard University, February 2018. Also to be presented at the Science, Knowledge, and Technology Workshop at Columbia University, March 2018.
- “Mind the Gap: Politics, Policy, and the Stylized Facts of Gender Inequality.” Paper presented at the Annual Meeting of the Society for Social Studies of Science, Boston, August 2017 and the Annual Meeting of the Social Science History Association, Montreal, November 2017.
- (with Emily Bosk) “Standard Biases? The Use of Race in Selection Devices for Decision-Making.” Paper presented at the Brown University Center for the Study of Race and Ethnicity in America, October, 2016. Also presented at the Annual Conference for the Society for Social Work and Research, New Orleans, January, 2017, the Annual Meeting of the Eastern Sociological Society, Philadelphia, February 2017, and the Annual Meeting of the American Sociological Association, Montreal, August, 2017.
- “Rediscovering the 1%: Economic Expertise and the Power of Stylized Facts.” Paper presented at the Yale Center for Research on Inequalities and the Life Course, November 2016. Also presented at the MIT-Harvard Economic Sociology Seminar, November 2016.

“Managing the Economy in Real Time.” Paper presented at the Annual Meeting of the Social Science History Association, Baltimore, MD, November, 2015.

(with Emily Bosk) “Summary Decisions: Selection Devices and the Quantification of Race.” Paper presented at the Science, Knowledge, and Technology 25th Anniversary Conference, Chicago, August, 2015.

“Do Economists Make Policies?” Paper presented at the Center for the History of Political Economy, Duke University, April, 2014.

“Inventing the Economy (Or, How We Learned to Stop Worrying and Love the GDP).” Paper presented at the Annual Meeting of the Social Science History Association, Chicago, November 2013. Also presented at the University of Waterloo, Ontario, September 2013.

“Stylized Facts in the Social Sciences.” Paper presented at the Junior Theorists Symposium, New York City, August 2013.

(with Isaac Reed) “On the Formation of Social Kinds: Expanding the Causal Repertoire of Sociological Research.” Paper presented at the Mini-Conference on Cultural Comparison at the Annual Meeting of the Eastern Sociological Society, Boston, March, 2013.

“An Economy Free of Inequality: How Economics Rediscovered Income Distribution.” Paper presented at the Annual Meeting of the Social Science History Association, Vancouver, November 2012. Also presented at the Annual Meeting of the Society for the Advancement of Socio-Economics, Milan, June 2013, and the Annual Meeting of the American Sociological Association, New York, August 2013.

(with Ellen Berrey and Fiona Rose Greenland) “Dequantifying Diversity: Affirmative Action in Admissions at the University of Michigan.” Paper presented at the Annual Meeting of the Society for Social Studies of Science, Cleveland, November 2011. Also presented at the Annual Meeting of the American Sociological Association, Denver, August 2012.

“ $Economy \in Society, Economy \cap Politics \rightarrow \emptyset$ : Karl Polanyi, Embeddedness and the Performativity of Economics.” Paper presented at the Annual Meeting of the American Sociological Association, Las Vegas, August 2011.

(with Russell Funk) “Endogenous Legal Change: How Organizations Re-Shaped Glass-Steagall.” Paper presented at the Annual Meeting of the Society for the Advancement of Socio-Economics, Madrid, June 2011. Also presented at the Annual Meeting of the American Sociological Association, Las Vegas, August 2011.

“Markets as Technologies: Market Epistemology and the Exclusion of Housework from National Income Statistics.” Paper presented at the Annual Meeting of the American Sociological Association, Atlanta, August 2010.

“The Emergence of the Macroeconomy (Or, How We Learned to Stop Worrying and Love the GDP).” Paper presented at the Annual Meeting of the American Sociological Association, San Francisco, August 2009.

(with Kelan Steel Lowney) “On the Discursive Construction of New Objects: The Birth of the Macroeconomy in the 1930s.” Paper presented at “Objects of Knowledge, Objects of Exchange” Conference at Harvard University, April 2009.

## TEACHING

### *Brown University*

#### Undergraduate:

Sociology 1311: Micro-Organizational Theory. 2016.

Sociology 1315: Macro-Organizational Theory. 2017, 2018.

Sociology 1872: Sociology of FIRE (Finance, Insurance, & Real Estate). 2017.

#### Graduate:

Sociology 2040: Classical Sociological Theory. 2016, 2017

Sociology 2960T: Economic Sociology. 2018

### *University of Michigan*

Primary Instructor, Sociology 315: Economic Sociology. 2016.

Primary Instructor, Sociology 495: The Organization of Higher Education. 2016.

Graduate Student Instructor, Sociology 305: Introduction to Sociological Theory. 2012.

Graduate Student Instructor, Sociology 312: Evaluating Evidence. 2010.

## GRADUATE ADVISING

### Brown University:

Yibing Shen, PhD Candidate. (Dissertation Committee Member)

Elizabeth Brennan, PhD Student. (Dissertation Committee Member)

Prabhdeep Kehal, PhD Student. (Dissertation Committee Member)

Laura Garbes, PhD Student. (M.A. Thesis Reader)

## UNDERGRADUATE ADVISING

### Brown University:

Daniel Lo, Sociology. 2018. (Thesis Advisor)

Elena Joukowsky, Sociology. 2017. (Thesis Reader)

Michael Nguyen, Sociology. 2017. (Thesis Reader)

## PROFESSIONAL SERVICE

2017 - Member, Sociology Department Executive Committee, Brown University.

2017 - Chair, Sociology Department Colloquium Committee, Brown University.

2016 - Member, Steering Committee, SocArXiv.

2016 - Economic Sociology Editor, *Work in Progress*.

2017. Member, Social Inequality Assistant Professor Search Committee, Brown University.

2017. Committee Member, Shils-Coleman Graduate Student Paper Award, American Sociological Association Theory Section.

2016. Committee Chair, Undergraduate Student Paper Award, American Sociological Association Section on Law.

2013 - 2014. Organizer, Junior Theorists Symposium.

2011 - 2013. Elected Student Council Representative, American Sociological Association Section on Economic Sociology.

2011 - 2012. Student Member, Personnel (Faculty Hiring) Committee, University of Michigan.

2010 - 2012. Coordinator, Rackham Interdisciplinary Workshop on Science, Technology and Society, University of Michigan.

2009 - 2013. Coordinator, Economic Sociology Workshop, University of Michigan.

2008 - 2009. Editor, *Accounts*, Newsletter of the American Sociological Association Section on Economic Sociology.

Occasional reviewer for *Academy of Management Review*, *Administrative Science Quarterly*, *American Journal of Sociology*, *American Sociological Review*, *British Journal of Sociology*, *European Journal of Sociology*, *History of Political Economy*, *Journal of Cultural Economy*, *Law & Social Inquiry*, *Political Power and Social Theory*, *Research in the Sociology of Organizations*, *Science Technology and Human Values*, *Socio-Economic Review*, *Sociological Theory*, *Studies in American Political Development*, *Theory and Society*, *Valuation Studies*.